



Thank you for your interest in Big Red Sun. We are a small design/build firm providing custom gardens and landscapes. We specialize in comprehensive residential and commercial projects that feature hardscapes, plantings, pools, fountains and containers. Our team draws inspiration from a variety of classical and modern influences.

Big Red Sun's design/build process is broken down into four main stages:

Consultation Site Visit

Big Red Sun will send two designers to the site. The following describes the consultation details:

- a. Meet with the client to **discuss** project goals and strategies to achieve those goals. This is an ideal time to point out any problem areas that need to be addressed as we move forward. We may propose a few ideas at this meeting, but the primary focus of the consultation is to assess our client's needs.
- b. **Photograph** the property and conduct an initial site analysis for our records.
- c. Discuss the installation **budget**. This is a crucial component of the process that allows us to prepare and propose a quality landscape design specifically tailored to our client's needs.
- d. There is a \$150 consultation fee for the initial meeting on site with the design team. If you choose to move forward with the project, the consultation fee will be applied to the design contract retainer.

Scope of Work / Design Contract

After the initial consultation, our team will put together a Scope of Work summarizing the discussed strategies and goals of the project. This **Scope of Work** also functions as a **Design Contract** and will include a design fee range. The average design fees for residential clients range from \$2000 to \$5000. Terrace and patio clients' design fees typically range from \$500 to \$750.

Design Phase

Once a client chooses to move forward, a signed Design Contract and **Design Retainer** of the lowest estimated design fee are submitted to Big Red Sun. Next, our team begins to design the project following the goals outlined in the Scope of Work. During this time we exchange ideas back and forth and use our client's inspirations and feedback to develop the design. We will then meet with our client at our office for a **Design Review**. This phase generally takes 4 to 6 weeks depending on the size of the project, the season, and our current client load.

Proposal and Installation Phase

Once the final design is approved, our construction team builds a **Proposal** with installation costs estimated. All elements of the project are detailed for review and prioritization. The time needed to price a project is dependent upon the size of a project and can take as long as 2 to 3 weeks for mid- to large-sized residential projects. Once a proposal has been signed, we request a 5% deposit from clients to place their project in our construction queue. When we are 2 to 3 weeks away from beginning a project, we will discuss all things necessary to begin the project and discuss the down payments schedule.

**BIG
RED
SUN**

We welcome the opportunity to learn more about projects that call for the artful eye and meticulous hand that we provide. Each project is unique and we look forward to developing a beautiful custom outdoor space for each client. Please feel free to call or email if you would like to learn more about our process or set up a consultation.

Thanks again for your interest - we look forward to working with you.

Big Red Sun Austin